

WINTER 2018

# GUNN SHOT

THE CUSTOMER MAGAZINE FROM GUNN JCB



- NEW JCB SITE DUMPERS
- ARNOLD PLANT SECURES JCB POPPY MACHINE AND MODEL
- DEPOT UPGRADES COMPLETE
- RIDGWAY RENTALS DIVERSIFY WITH JCB WASTEMASTERS

**JCB**

GUNN JCB





# WELCOME

The UK market remains buoyant and we are delighted to see that you remain as busy as ever as we enter the final weeks of the year. Despite a few political uncertainties, there is still lots of work out there and plenty more to come.

Sales of all machines are holding up well. In particular, the all new JCB 220X is proving a massive hit with those who have already taken delivery. At the smaller end of the scale, the new 1.5t mini excavator range is also finding favour amongst existing and new customers across the region.

We continue to invest heavily in Gunn JCB premises, systems and people to ensure that we can offer you the best back-up in the business.

Work at our Stoke depot is nearing completion with a brand new workshop about to be opened. This will ensure that we can continue to offer the best possible support for our customers and demonstrates our commitment to a city which is undergoing massive investment.

We have a small number of new stock machines that we would be delighted to do a deal on in what remains of this year. Please call your sales representative if we can help with anything you may require.

I would like to thank all of our customers for their business this year and wish each and every one a very healthy and happy holiday period and an even more successful 2019.

**Paul Hartshorn**  
Managing Director

# NEW STARTERS

Since the last issue of our Gunn Shot newsletter in Spring, we have recruited new staff across the business and we are delighted to welcome the following new members of the team:

Employee	Depot	Job Title
John Graham	Altrincham	Service Engineer
Mark Slaymaker	Altrincham	Waste and Key Account Sales
Richard Haines	Hereford	Service Engineer
Stephen Waddell	Hereford	Parts Operative
Jessica Hall	Longridge	Service Controller/Administrator
Rachel Cox	National	Service Controller
Rebecca Pugh	National	Service Controller
Paul Wray	Shrewsbury	Service Engineer
Peter White	Shrewsbury	Service Controller
Matthew Winston	Shrewsbury	Service Engineer
Nazim Moghal	West Midlands	Parts Operative
Martyn Jones	West Midlands	Service Engineer
John Henley	West Midlands	Industrial Sales Specialist

# HAPPY RETIREMENT TO LONG SERVER

Alan Diamond, a Workshop Engineer at our Altrincham depot, retired in the summer after 18 years of service. After joining Gunn JCB initially as an Internal Service Engineer, he was transferred to a field based role before being promoted to Workshop Foreman. More recently, he's been carrying out pre-delivery inspections on the large shovels and tracked excavators.

To thank Alan for his exemplary service, we held a retirement party at our Altrincham depot where he was presented with a personalised glass plaque, a limited edition JCB 3CX model and some vouchers. We are sad to see him go but wish him all the very best for a long and happy retirement.



# JOHN HENLEY NEW INDUSTRIAL SALESMAN

We were pleased to welcome John Henley to the Gunn JCB industrial sales team in September.

John brings with him a wealth of experience from within the materials handling industry in a career that spans almost three decades. He is focusing on selling the JCB Teletruk range and our aftermarket solutions in the southern half of our territory.

John is delighted to be on board selling the unique forward reach, industrial forklift;

*"Because of my involvement in this sector, I have known about this machine and Gunn JCB for many years. The prospect of this role was one that I found very exciting and I am very happy to have got the job. The Teletruk is an innovative solution which has an excellent reputation. There are many opportunities to grow our presence in the market and this will be helped by the new ranges such as the Logistics range, Merchant Master and Construction Master. I'm really looking forward to delivering customers' expectations with this great product."*



For industrial machine enquiries, contact **John** on **07887 413890** or email **john.henley@gunn-jcb.co.uk**

# ANGLESEY AGRICULTURAL SHOW

Thanks to all who came to see us at the annual Anglesey Agricultural Show on 14th and 15th August at the Mona Showground. Helped by the lovely weather, we welcomed crowds of people to our stand where we displayed the full range of machines including: the new 220X, the award-winning Hydradig, the new 19C-I and 16C-I mini excavators, 51R-I and 48Z-I mini excavators, S1930E access platform, 8026 mini excavator, HTD5 dumpster, 6T-I and 7T-I Hi-Viz Site Dumper, 3CX Compact, VMT 260-120 road roller, BCRY19 and G27QS generators, TLT 35D and 540-180 Hi-Viz Telehandler.

The first of the new X Series, the new 220X, was the star of the show, along with the new 7T-I Hi-Viz Site Dumper complete with its JCB SITESAFE cab. The new mini excavators also generated many enquiries. We look forward to attending the Anglesey Agricultural Show again next year.





# Stay genuine and go places



**SPEND  
£150**  
on lubricants  
= 1 entry into  
the prize draw

**SPEND  
£250**  
on lubricants  
= 2 entries into  
the prize draw

**SPEND  
£350**  
on lubricants  
= 3 entries into  
the prize draw

**Get rewarded for purchasing genuine JCB lubricants  
and choose a holiday destination of your choice**

**CONTACT YOUR LOCAL DEPOT...**

**GUNN JCB**

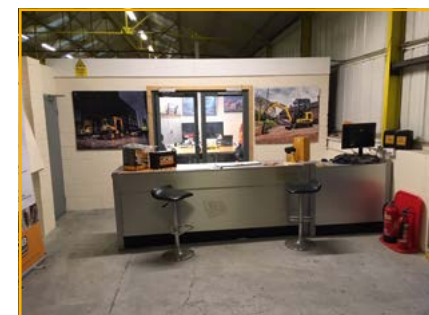


# INVESTING IN NEW FACILITIES

As part of our continued investment in facilities here at Gunn JCB, we have undertaken a major rebuild of our workshop at our Stoke-on-Trent depot over the last six months. The existing workshop was demolished and we have rebuilt a completely new facility which has given us extra space, state of the art equipment and scope for future growth. During the refurb, our engineering staff and internal repair work moved to our Marchington depot so that we could offer a seamless service to our local customers. We hope you agree that the new facility is looking fabulous and thank you for bearing with us during the works.



The investment in our operation hasn't stopped there though as we have also upgraded our Marchington depot to include a parts department. A retail trade counter is now open to customers in the locality and it also services our machine PDI and preparation and training centre which is making our operations even more efficient.



**We look forward to welcoming you at both our Stoke-on-Trent and Marchington depots.**



# WE'RE AN ACCREDITED SAFE CONTRACTOR

Safe Contractor is one of the fastest growing health and safety assessment schemes in the UK. We are delighted to have been awarded accreditation for 2018 which showcases our health and safety competency both in our premises and out on customers' sites. Our procedures, policies, training and insurances have been rigorously audited so customers have peace of mind that we are fully competent.



# WE'RE ALSO A MEMBER OF IPAF

The International Powered Access Federation (IPAF) promotes the safe and effective use of powered access equipment. Being a member of this growing organisation confirms our competency in the powered access market and enables us to get involved with many of the major rental companies. IPAF provides technical advice and information; through influencing and interpreting legislation and standards; and through safety initiatives and training programmes.



# SITE DUMPER SPECIFICATIONS

The new range of JCB site dumpers is a comprehensive collection of machines designed to offer industry-leading levels of safety. Compliant with rules and regulations like ISO 5006:2017 (earthmoving machines - operator's field of view), these machines are packed with innovative safety features. The wide range of different models spans five weight categories between one and nine tonnes and offer a huge range of operating weights, tipping configurations, transmissions and more.



## IT-I

Even though it's the smallest of our site dumper range, the JCB IT-I packs a big punch.

Gross Engine Power	Payload	Unladen Weight
<b>15.5kW</b>	<b>1,000kg</b>	<b>1,400kg</b>
<ul style="list-style-type: none"> <li>Hydrostatic transmission with individual wheel motors</li> <li>Narrow overall width under 1m</li> </ul>		



## 3T-I

With a payload of 3 tonnes the JCB 3T-I site dumpers are a good all-rounder, offering a balance of high performance and agility.

Gross Engine Power	Payload	Unladen Weight
<b>27.4kW</b>	<b>3,000kg</b>	<b>2,325 - 2,450kg</b>
<ul style="list-style-type: none"> <li>Front or swivel tipping options</li> <li>4WD hydrostatic transmission</li> </ul>		



## 6T-I

The JCB 6T-I integrates JCB core componentry for maximised efficiency and performance. It's also loaded with safety features to protect the operator.

Gross Engine Power	Payload	Unladen Weight
<b>55kW</b>	<b>6,000kg</b>	<b>4,900 - 5,470kg</b>
<ul style="list-style-type: none"> <li>Front camera as standard</li> <li>Two skip options</li> </ul>		



## 7T-I HI-VIZ

Built with total safety in mind, the JCB 7T-I Hi-Viz is a market first and was specifically designed to address industry concerns.

Gross Engine Power	Payload	Unladen Weight
<b>55kW</b>	<b>7,000kg</b>	<b>5,620kg</b>
<ul style="list-style-type: none"> <li>JCB SiTESAFE cab, reinforced frame, toughened side and rear glass</li> <li>1.4m direct line of vision at 1m when laden</li> </ul>		



## 9T-I

Our largest site dumper, JCB's 9T-I is a designated front-tip machine offering a wealth of power and material handling capability.

Gross Engine Power	Payload	Unladen Weight
<b>55kW</b>	<b>9,000kg</b>	<b>5,460 - 5,800kg</b>
<ul style="list-style-type: none"> <li>4-speed permanent 4WD Powershuttle transmission</li> <li>JCB SiTESAFE cab for impact protection</li> </ul>		



# INDUSTRY FIRST

## AS JCB LEADS THE WAY WITH LITHIUM POWERED SCISSORS

After just a year in business, JCB Access has unveiled a new innovation for the sector with the launch of the five brand new lithium ion models: the S1530E, S1930E, S2032E, S2646E and the S2646E, offering working heights of 6.6m through to 10.1m.

Lithium ion batteries offer up to 40% longer operation and a 50% cut in recharging times. The biggest concern for all electric work platform operators, particularly in the rental industry, is battery misuse and damage through incorrect recharging. By offering a range of scissor lifts with lithium ion batteries, in place of conventional lead acid units, JCB Access has delivered a solution that will allow platforms to operate for up to 40% longer between recharging periods.

Unlike lead acid batteries, lithium ion batteries can be left in a low state of charge without damaging the cells and can be set to cut-out when minimum charge level is reached, to protect the battery. No maintenance is required with lithium ion and there are no hydrogen emissions during charging.

The lithium ion powered machines come with a smartphone app which provides wireless connectivity for real-time condition checks of the batteries. The battery has up to 2000 recharge cycles – four times as many as a lead acid battery.

A battery management system (BMS) allows customers to monitor each cell in the battery pack, adjusting the load to ensure all cells are performing at their optimum. It works in conjunction with the motor controller to ensure that batteries deliver maximum power and performance throughout their lives. As the batteries reach a low charge level, the JCB motor controller activates a cut-out to alert the operator to the need to recharge the machine. This ensures that there is sufficient charge in the battery for the operator to return the machine to the charging station.

Battery life equals the life of the machine, so there is also a greatly reduced requirement for replacement batteries adding up to a much more environmentally friendly solution.



**ACCESS**  
FAST, FLEXIBLE FINANCE

**JCB ACCESS EQUIPMENT  
90 DAY PAYMENT PAUSE  
AVAILABLE ON SELECTED MODELS**

**Offer ends 31.12.18**

**Please contact our Access Salesman, [Chris Moston](#) on [07584 582 022](tel:07584582022) or email [chris.moston@gunn-jcb.co.uk](mailto:chris.moston@gunn-jcb.co.uk)**

# MONKS CONTRACTORS

One of our long-standing customers, Monks Contractors, is celebrating its 25th year in business this year and throughout that time the company has been serving the construction and waste industry.

Established in 1993 by Chris and Louise Monk, the business was started with a single agricultural tractor which has grown today to include a large and modern fleet of trucks and machinery. The company operates from a purpose-built centre on the outskirts on Blackburn and has built an enviable reputation for quality and service in all aspects of: waste management industries, civil engineering, plant hire, groundworks, drainage, construction, concrete and tarmac works.

In 2018, the company has both increased its fleet and replaced existing machines to ensure that their portfolio of equipment is of the highest possible quality. A brand new JCB JS20MH was delivered over the summer by Gunn JCB to complement a new JCB JS160 with a high rise cab. The machines are currently working in Barrow in Furness handling waste for one of the UK's leading waste and resource management companies.

Now, five JCB Wastemaster spec wheeled loaders have been delivered to work on a new project won by Monks Contractors. Four JCB 437 Wastemaster shovels and a top of the range JCB 457 WM will be moving and loading mixed waste at their customer's sites in Fleetwood and Leyland.

Chris Monk, who has just undertaken a VIP visit to the JCB HQ along with Jack Monk, Will Gaul and Steven Rushworth from his company, says it's a combination of machines and service that led to the new orders for JCB machines;

*"We had demonstrations of all the machines we have recently ordered as the waste sector can be a particularly harsh operating environment. The specific waste spec and performance of the machines were definitely considerations in our decision to buy JCB, but we also know we can rely on Gunn JCB to respond quickly to our aftercare needs. The availability of spare parts is always good and Gunn JCB is always responsive which is important in this sector as uptime is critical."*





# USED EQUIPMENT FOR SALE

**2015 JCB 8014 CTS MINI EXCAVATOR** £9,000 ex VAT



Hours: 866

**2016 JCB JS300 TRACKED EXCAVATOR** £140,000 ex VAT



Grab & rotate pipework, hydraulic hitch

Hours: 423

**2012 JCB TLT 35D TELETRUK** £28,555 ex VAT



Refurbished, partial cabin, forks and side-shift

Hours: 4,175

**2015 JCB 6T DUMPER** £18,250 ex VAT



Tidy straight dumper

Hours: 555

**2013 JCB 515-40 TELEHANDLER** £22,500 ex VAT



Hours: 1,500

**2014 JCB 437ZX WHEELED LOADER** £66,000 ex VAT



Hours: 6,242

For more information please contact **Morgan Aherne** at [morgan.aherne@gunn-jcb.co.uk](mailto:morgan.aherne@gunn-jcb.co.uk) or call **07740 826189**

# RIDGWAY RENTALS



Ridgway Rentals, a family-run company based in Shropshire, is another long-standing customer of Gunn JCB that has taken delivery of waste specification machines recently. The company's fleet comprises mainly of construction machines for hire and they have continued to invest in new JCB equipment this year including the new X Series (220X) excavators, JS131 and midi excavators, Hydradigs, JCB Loadalls, 3CX backhoe loaders and dumpers. Demand from customers in the waste sector, until recently, has been fulfilled with construction spec machines.

This highlighted an opportunity to diversify into the waste sector which has led to the purchase of their JCB 457 and JCB 437 Wastemaster loading shovels as well as a 560-80 Wastemaster Telescopic Handler. These are now available for national hire.

Tim Jones, Director at Ridgway Rentals, was a former employee of JCB many years ago and moved across to the hire sector along with Stuart Jones (Tim's son), who is the Managing Director and sources the equipment;


*"We have been working with Gunn JCB for many years and they are a go-to supplier for many of our machine requirements. When it came to diversification into the waste sector, it was natural that we should consider JCB because they have long been producing machines that take into account the extra protection and spec that is required in an often arduous environment. The machines have already created interest and we are looking forward to sending them out on their first hire when they arrive."*

From its base in Oswestry, Ridgway Rentals has become a well-known local business; one that is renowned for putting something back into the region. As well as headline sponsorship of the Oswestry Show, the company sponsors Oswestry Cricket Club and loaned some machines, including a JCB roller and skid steer, to the community developers of a local bike track to help provide facilities for local children.

The company also stepped forward to loan some machines for the popular TV show, Love Your Garden, over the summer which saw Alan Titchmarsh and his team create gardens for deserving members of the public. JCB machines were featured on TV thanks to the generosity of Ridgway Rentals.



# CHOOSE PEACE OF MIND



**JCB PREMIERCOVER**

**JCB PremierCover 3 year / 2000 hour warranty and service plan, only £5.76 a week\*, available on all compact excavator models.**

	Model	Engine power	Operating weight	Dig depth
	8008, 8010	9.0kW - 13.8kW	950kg - 1110kg	1.69m - 2.15m
	15C-1, 16C-1, 18Z-1, 19C-1	11.7kW	1664kg - 1943kg	2.576m - 2.819m
	8020 CTS, 8025 ZTS, 8026 CTS	14.7kW - 18.4kW	2067kg - 2867kg	2.62m - 3.05m
	8030 ZTS, 8035 ZTS	20 - 23.6kW	3217kg - 3651kg	3.119m - 3.512m

	Model	Engine power	Operating weight	Dig depth
	48Z-1, 51R-1, 55Z-1, 57C-1	35.7kW	4792kg - 5483kg	3.352m - 4.077m
	65R-1, 67C-1	35.7kW - 41kW	6601kg - 6760kg	4.011m - 4.070m
	85R-1, 86C-1	48kW	8300kg - 8600kg	3.899m - 4.635m
	90Z-1, 100C-1	55kW	8923kg - 9733kg	4.668m - 4.940m

**For more details, contact your local Gunn JCB depot.**  
[www.jcb.co.uk/compactservice](http://www.jcb.co.uk/compactservice)



\*MRRP. Terms Apply. See [www.jcb.com/compactservice](http://www.jcb.com/compactservice) for full details. Participating dealers only. UK only.

# #LEST WE FORGET

THE ROYAL BRITISH  
LEGION



To mark the occasion of the Centenary of the First World War Armistice, JCB produced a unique and stunning poppy-liveried mini excavator which was auctioned to raise money for the Royal British Legion. The machine was featured strongly across all social media sites and we'd like to thank everyone who took the time to make a bid.

The winning bid and new owner of the machine was announced on Friday 26th October by JCB's Chairman, Lord Bamford, at the JCB headquarters in London where the launch of Staffordshire's Royal British Legion's Poppy Appeal took place.

We're really delighted to announce that Arnold Plant Hire, one of our long-standing customers, placed the highest bid and duly won the auction for the poppy decorated, JCB 16C-1 mini excavator – with every penny donated to Royal British Legion's Poppy Appeal.

Mark Roberts (Sales Director at Gunn JCB) and Andy Purcell (Sales Manager at Gunn JCB) had lunch in JCB's VIP hospitality suite with the new owners of the mini excavator to congratulate them on their successful bid and for raising a substantial amount of money for such a worthwhile cause.

## Philip Oldham of Arnold Plant bid £25,500 for the machine:

"We are a proud British company and we have bought a number of special liveried JCB machines in support of various UK charities. We are particularly delighted to have won this splendid poppy-liveried mini-excavator and its first outing was at a Remembrance Day Parade. Over the coming months it will be very visible on construction sites, reminding everyone of the sacrifice made by the World War I generation and saying a very special 'thank you' to them."



Mark Roberts and Andy Purcell from Gunn JCB pictured with Stuart Hunter (Operations Director), Philip Oldham (Managing Director), David Hardman (Finance Director) and Alan Laithwaite (Service Director) from Arnold Plant Hire and their new poppy decorated, JCB 16C-1 mini excavator.



## STOP PRESS...

Gunn JCB is pleased to confirm that Arnold Plant also placed the winning bid for the poppy decorated JCB 3CX model which was commissioned by R.C. Bedford Models as part of the fundraising effort for the Royal British Legion. A further £700 was added to the total. Thank you once again to Philip Oldham and the team for their outstanding generosity.



"AS A COMPANY WE TOO WANT TO SAY THANK YOU FOR EVERYTHING THE FIRST WORLD WAR GENERATION DID FOR OUR COUNTRY"

**Lord Bamford, JCB Chairman**



# WHAT'S NEW...

## LiveLink Lite

Take advantage of our great **LiveLink Lite** offer and you'll never be in the dark.

Customer package price: **£16.67** per month.

Package includes:

- LiveLink unit
- 3 year subscription (MSA)
- Installation by JCB dealer\*

**Contact your local Gunn JCB depot for more details**



\*T&C's within a 25 mile radius of the dealer / fitted @ JCB dealership - otherwise mileage charges may apply. Compatible with your JCB or mixed fleet - our easy to install telematics device can potentially be fitted to anything with an engine from machines, cars, boats to motorcycles and delivers the information that you need to protect your investment with greater safety and security and increased uptime.



## Mastaplasta®

A quick repair for any tear

A revolutionary eco-friendly, seating repair kit tested by JCB. Masks holes, rips and burns in seating to stop further deterioration. Durable and fitted in seconds. Covers leather, vinyl and other fabrics. 12cm x 8cm adhesive repair kit.

GUNN JCB

**JCB**

**JCB TRACKMASTER**

**TREAD INTO WINTER**

**JCB TRACKMASTER RUBBER TRACKS**

**FROM ONLY £85**

18 months\* WARRANTY

CONTACT YOUR NEAREST GUNN JCB DEPOT FOR MORE INFORMATION

T&C APPLY. OFFER VALID UNTIL 31ST DECEMBER 2019

# CHRISTMAS MERCHANDISE

Looking for present ideas for the children this Christmas? We have a fantastic selection of JCB merchandise that is bound to delight the young ones. Contact your nearest Gunn JCB depot to place an order.



JCB 1773 Kids Overalls - **£28.99**



JCB 1909 Muddy Friends Tee - **£9.00**



JCB 1664 Kids Cap - **£8.99**



JCB 1653 7" Dumptruck - **£4.99**



JCB 1958 Boys Short PJ's - **£10.00**



JCB 1893 - Kids Excavator Ride-On - **£59.99**



JCB 1896 3D Diggers Book - **£8.99**



# our depots

## ALTRINCHAM

Atlantic Street, Altrincham,  
Cheshire. WA14 5DN  
Tel: 0161 941 2631  
Fax: 0161 942 3399

## HEREFORD

Twyford Road, Rotherwas,  
Herefordshire. HR2 6JR  
Tel: 01432 269304  
Fax: 01432 273725

## ISLE OF MAN

Unit 34, Spring Valley Trading Estate,  
Braddan, Douglas. IM2 2QS  
Tel: 01624 664866  
Fax: 01624 664888

## MARCHINGTON

Unit 34, Marchington Industrial Estate,  
Stubby Lane, Uttoxeter. ST14 8LP  
Tel: 01283 734198

## PRESTON

Shay Lane, Preston,  
Lancashire. PR3 3BT  
Tel: 01772 782051  
Fax: 01772 784022

## RUTHIN

Celtic Works, Ruthin,  
Denbighshire. LL15 1LY  
Tel: 01824 702686  
Fax: 01824 702406

## SHREWSBURY

5B, March Way,  
Battlefield Enterprise Park,  
Shrewsbury, Shropshire. SY1 3JE  
Tel: 01743 444695  
Fax: 01743 440943

## STOKE-ON-TRENT

Victoria Road, Stoke-on-Trent,  
Staffordshire. ST4 2HY  
Tel: 01782 744943  
Fax: 01782 744713

## WEST MIDLANDS

Halfords Lane, Smethwick,  
West Midlands. B66 1EL  
Tel: 0121 500 1720  
Fax: 0121 500 1721

# DEPOT CLOSURES

OUR GUNN JCB DEPOTS  
WILL BE CLOSED ON THE  
FOLLOWING DATES:

24.12.18 - 26.12.18  
31.12.18 & 01.01.19

[www.gunn-jcb.com](http://www.gunn-jcb.com)



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COVER FOR SERVICE AND  
PARTS BREAKDOWNS  
WILL BE ARRANGED  
ON A LOCAL BASIS.

FOR **EMERGENCIES**,  
PLEASE CALL US ON  
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(SUBJECT TO A CALL  
OUT CHARGE).



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