

WINTER 2017

GUNN SHOT

THE CUSTOMER MAGAZINE FROM GUNN JCB



- NEW DEPOT TAKES SHAPE
- SWITCH TO MARKET LEADER FOR TIMBER BUSINESS
- ALL FOR A GOOD CAUSE
- ALWAYS READY TO GO THE EXTRA MILE

JCB

GUNN JCB



WELCOME

Welcome to the last Gunn Shot of the year and what another good year it has turned out to be.

We have been able to take advantage of a very strong housebuilding sector, with fleets of telehandlers and site dumpers enjoying record utilisation. Despite the political uncertainty and talks of some sectors of construction starting to slow, for us it is very much business as normal and further growth. With new funding confirmed for help to buy schemes and the growing demand for more houses across the UK, and particularly our territory, we have good reason to remain optimistic for a strong finish and a busy start to 2018.

In addition, we have exciting new products that are already proving their worth. The new range of access platforms have already found favour with a number of customers and with more products coming, we are looking forward to this being another important sector for us all.

I would like to thank you for your business this year. We very much appreciate that you have a choice of suppliers and we will do our very best to help you to choose JCB products and Gunn JCB.

We wish you all a very happy Christmas and a healthy and successful New Year.

Thank you.

Paul Hartshorn
Managing Director

WELCOME TO OUR NEW STAFF

In 2017, Gunn JCB witnessed growth across every area of the business. To ensure that we continue to supply excellent service to our customers we have been busy recruiting new members to our team. We are delighted to welcome the following new staff:

Employee	Depot	Job Title
Gareth Baxendale	Altrincham	Industrial Salesman
Christopher Phillips	Altrincham	IT Administrator
Natalie Thorpe	Altrincham	Service Controller
Nicholas Carr	Altrincham	Service Engineer
Simon Bray	Altrincham	Service Engineer
Mark Sherlock	Altrincham	Service Engineer
Ruby Potts	Altrincham	Trainee Service Engineer
Richard Lyes	Hereford	Service Engineer
Kevin Brookes	Marchington	PDI Operative
Damian Romecki	National	Service Engineer
Konrad Kaminski	National	Service Engineer
Jamie Talbot	National	Service Engineer
Joseph McGuire	Ruthin	Service Engineer
Adam Burton	Stoke	Apprentice Service Engineer

MOVES AFOOT

We are always very pleased to promote our internal staff and effective from 1st December we have appointed Andy Groves as our new Parts Supervisor at our Smethwick depot.

Andy returns to the Aftermarket team following a number of years working for the Sales division, initially on Isuzu sales and more recently selling the full range of JCB Construction equipment in the Birmingham region. Andy's all round experience will be invaluable in taking on the challenges presented by the growth levels anticipated in the next few years.

We are also pleased to announce that Dean Burns moved to Parts Van and Compact Sales on 1st December, working out of our Smethwick depot.

GOODBYE AND THANKS

Adrian Murphy, Systems Manager at our Altrincham depot and one of our longest serving staff members, will be retiring from Gunn JCB on Friday 22nd December 2017 after nearly 44 years of sterling service!

Adrian joined Stephenson's Fork Trucks (a subsidiary of the Gunn Group division) in April 1974 where he worked in the stores, ending up as Parts Manager. He then moved to Gunn JCB's Altrincham depot in 1979 before transferring to the Longbridge depot in 1981. In 1986, he switched back to HQ as Parts Manager of Gunn Plant Sales until a career change beckoned in 1988. Adrian embarked on his new career in the IT department at our Altrincham depot as Systems Manager and has fulfilled this key role ever since.

Adrian plans to spend his retirement decorating his home for the first couple of months, spending time with his grandchildren, gardening and photography and is looking forward to his holiday to South Africa in March 2018.

We are sad to see Adrian leave but we wish him all the best for the future.



HELLO AND WELCOME

We are pleased to announce the appointment of Gareth Baxendale to our Industrial sales team. Prior to joining the Gunn JCB team in August 2017, Gareth worked at the Malcolm Group for 10 years where he progressed from Forklift Driver to Warehouse Manager. In 2013, Gareth started his career in material handling sales, working as a Sales Manager for Cooper Materials Handling (part of the Cooper Handling Group). He quickly progressed to the position of Nationwide Dealer Manager and in his last 6 months, he was promoted to Depot Manager covering sales and operations. Gareth has hit the ground running and is relishing the opportunity of working with a world class brand and, in particular, the innovative JCB Teletruk range;

"With the material handling world ever changing and the need for a more versatile and adaptable everyday industrial forklift, I can see the demand for the JCB Teletruk range accelerating and growing at an astronomical rate. After 4 years of working in the material handling sector, I can honestly say, I'm thrilled to be joining Gunn JCB's team and providing our past, present and future customers with the highest level of service and products they deserve and expect."



NEW DEPOT TAKES SHAPE

Earlier this year, we were given the news that we would have to relocate from our Hilton depot due to a scheduled housing development. At the end of August this year, after an extensive search for premises that would allow us more space, with room to grow further, we moved to a new 100,000 square foot Customer Machine Preparation Centre and Parts Outlet on the Marchington Industrial Estate in Staffordshire.

The move has given us the ability to create a facility even better than the last and we have been busy putting our stamp on both the outside and inside of the building to ensure it is fit for purpose for many years to come.

The new building houses office space, warehousing for stocks of machines and parts as well as a preparation area for machines. It is ideally located off the A50 with easy access to the M1, the M6 and the A38.

The new address is: Unit 34, Marchington Industrial Estate, Stubby Lane, Uttoxeter ST14 8LP.

The phone number remains the same as our previous Hilton depot's number: 01283 734198.

We look forward to welcoming you there!



FACTORY VISIT ALWAYS A GOOD DRAW FOR CUSTOMERS

A VIP visit to JCB HQ in Staffordshire is always very popular with customers and our visit on Monday 4th September 2017 was no different, with eighteen guests joining us for the day.

After refreshments on arrival at the JCB VIP Visitor's Centre, guests made their way to the JCB theatre for introductory videos about the company and the family behind the brand. A range of presentations then highlighted key features and benefits of genuine JCB parts including: tracks, wearparts, tyres, service exchange engines and lubricants. An attachments presentation focused on quickhitches and contractor breakers highlighted the versatility of JCB machinery.

A sumptuous lunch served in the JCB hospitality suite was much appreciated after the theatre session and consisted of organic produce from the Bamford family farm, Daylesford.

This was followed by a factory tour, hosted by tour guides that are all previous ex-employees, which included the backhoe and telehandler production lines; highlighting the quality manufacturing process from bare metal to finished product.

The visit culminated with a trip round the inspiring 'Story of JCB' which is always a hit with customers. The museum outlines the history of JCB and showcases a range of past and present machinery, with many artefacts on display in stunning glass cases.

We have had fantastic feedback following the trip;

Simon at Topsoil said "Big thank you [Nick] and Jane for a great day out" and Gary from Maron Plant Limited commented "Thanks very much for yesterday. Really enjoyed it."



If you would like to attend our next JCB customer visit, please email natasha.goryl@gunn-jcb.co.uk



NEW JCB MINI EXCAVATOR RANGE A TOUGH CHOICE MADE EASY

JCB's New Generation 1t and 2t mini excavators make it easy to choose JCB when selecting your new machine. Three models: the 18Z-I, the 19C-I and the 19C-I Premium offer a choice of cab, canopy, conventional or zero tailswing and have been designed for the most demanding applications.



18Z-I

Operating weight standard dipper (kg)	1700
Gross engine power (kW/hp)	12.2/16.3
Dipper options (m)	0.95
Dig depth - dozer up (m)	2.27
Ground level reach (m)	3.83
Bucket tearout (kN)	18
Dipper tearout (kN)	10.4



19C-I

Operating weight standard dipper (kg)	1700/1850
Gross engine power (kW/hp)	12.2/16.3
Dipper options (m)	1.10/1.34
Dig depth - dozer up (m)	2.42
Ground level reach (m)	3.98
Bucket tearout (kN)	18
Dipper tearout (kN)	9.8/8.1



19C-I Premium

Operating weight standard dipper (kg)	1700/1850
Gross engine power (kW/hp)	12.2/16.3
Dipper options (m)	1.10/1.34
Dig depth - dozer up (m)	2.42
Ground level reach (m)	3.98
Bucket tearout (kN)	18
Dipper tearout (kN)	9.8/8.1

CHOOSE TOUGH



- 100% steel bodywork that withstands knocks but is cost effective to repair.
- Bushed dig end with hoses routed through the boom and dipper for durability.
- Solid cast rear door for maximum impact resistance.

CHOOSE SIMPLE



- Graphite impregnated bushes that only require greasing every 500 hours.
- Premium or rental specifications for ideal machine choice.
- Flat glass that allows simple, low cost replacement.

CHOOSE EASY



- 180° opening service door to access all cleaning and maintenance points.
- External re-fuelling access and easy pre-start checks.
- Spacious cab with excellent visibility and intuitive controls.

CHOOSE QUICK



- 10 tie down points ensure compliant, speedy machine transportation.
- Sloping undercarriage design gives minimal soil retention and fast cleaning.
- No daily greasing with easy to access maintenance and cleaning means quicker turnaround times.

**CLICK PLAY TO SEE THE JCB
NEW GENERATION MINI VIDEO**



TRIO OF EXCAVATOR SALES

CHASETOWN CIVIL ENGINEERING LIMITED

Established in 1974 by Noel Sweeney, Chasetown Civil Engineering of Burntwood offers a full range of earthworks and groundworks services to clients in the house building sector. With business booming, the company has taken delivery of a number of JCB machines this year to cope with demand.

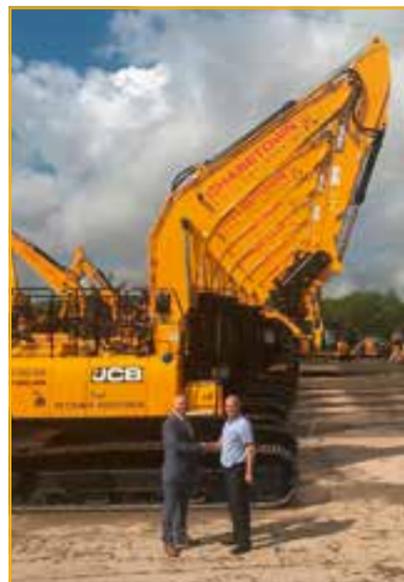
A long-established customer of Gunn JCB, Chasetown has opted to buy each machine with a full Service and Annual Inspection agreement to keep the fleet in tip top shape. The latest order for ten of JCB's 22-tonne excavators were delivered in October. The JS220s were immediately put out to work on sites all over the Midlands and further afield.

Sean Kiernan is the Plant Manager and so far he is very happy with the performance, productivity and smooth operation of the machines;

“Everything is working very smoothly with the excavators. Our operators like the machines and it’s important they are happy. Ultimately it’s very much down to our relationship with Gunn JCB. The team looks after us exceptionally well. We have dedicated members of the service team to ensure we are productive day in, day out and if they need to keep hold of a machine of ours for any reason they ensure we have a spare to use in its place. We really couldn’t ask for more.”

Since the arrival of the excavators, Chasetown has subsequently placed an order for nine JCB VMT Rollers for the road infrastructure work, as well as three JCB 406 Toolmasters. The latter, according to Sean, are;

‘simple, yet effective machines that are easy to maintain and less likely to go wrong. Simple is good’.



S & I GROUNDWORKS

This year has proved to be an exceptional year for work for S&I Groundworks with 2018 looking to be exactly the same. Established in 2014 by Stuart Brotherton and Ian Taylor, the fast growing business has quickly established itself as a first-class contractor in the road, building and drainage sectors and in recognition of their working ethos, the company won two significant awards in 2017; the NHBC 'Pride in the Job' award as well as the LABC Building Excellence Award.

Based in the brewery town of Burton on Trent in the East Midlands and delivering contracts throughout the region and up to Cheshire, the company has added two new JCB JS220 and seven new JCB JS130 tracked excavators to their fleet this year to cope with increased work in the house building sector.

The JS130s, bought in three phases over the course of year, are the workhorses of the operation and have proved to be excellent machines for S&I, whilst the JS220s are the first big excavators taken by the company and these too are earning their keep on the larger jobs.

Stuart Brotherton is the Co-owner of S&I Groundworks and responsible for machine procurement;

“All the machines are operating successfully out in the field and our operators are very happy with them. We will no doubt continue to add to our fleet during the course of 2018 and will look to Gunn JCB again as they have proved to be a fantastic dealer to work with.”



JOSEPH TORR LTD

As well as helping to run the family farm in Macclesfield, James Torr, partner in Joseph Torr Ltd, is an experienced owner-operator with a successful groundworks business. He has operated JCB backhoe loaders since the start of his business in the mid-80s and also uses a JCB Loadall Farm Special for his agricultural work. Up until recently, James had been using a 9-tonne competitive brand of excavator, which he has owned for several years, whilst for larger jobs he has been hiring in bigger excavators with the ultimate aim of buying his own.

Over the summer, James attended the customer launch of the new JZ141 zero tailswing excavator at JCB's purpose-built demonstration area and was able to take the controls of the 17-tonne, no DPF JCB JZ141 excavator. He was truly impressed within 5 minutes of sitting in the cab. With a more impressive specification than other machines he'd used on hire and speaking with Mark Robinson, his local Gunn JCB sales representative to check availability, James made a very quick purchase decision and the machine was delivered to site and put straight to work. A couple of months down the line, he is very happy with the purchase and is glad that he bought from Gunn JCB. The machine has performed way over expectations and changed James' perception of JCB excavators;

“I hadn’t previously considered a JCB, but this machine is ideal for the work I am doing and I was very much influenced by the fact that it has no DPF. I have driven many machines over the years and this machine is absolutely spot on. When you operate your own plant you want a machine that is comfortable, productive and easy to maintain and the JZ141 is all that and more. Additionally, the service I have had over the years from the Stoke depot of Gunn JCB from sales, service and parts is excellent. Every single member of the team has been brilliant and I cannot fault them.”



INNOVATIVE WASTE MACHINES FOR INNOVATIVE WASTE COMPANY

Scanmetals was founded by CEO Mr Ejvind Pederson in 2002 and has recycling centres in Denmark and Germany. The company has recently opened a new facility in Wolverhampton, Scanmetals UK, which is a joint venture between Scanmetals A/S and Amalgamated Metal Corporation Plc (AMC) - both of whom have an excellent track record in the metals industry. The UK business will replicate the successful method of non-ferrous metal recovery from incinerator bottom ash and to help with the materials handling tasks two new machines have been purchased from Gunn JCB.

A JCB Wastemaster 437 Wheel Loader will predominantly be used for loading waste into a feeder at the centre whilst the Teletruk will load lorries with big bags of sorted metals and will also empty containers back into hoppers when materials need to be recirculated for additional cleaning. In addition to the handling machines, Scanmetals UK has also added one of JCB's brand new Access Platforms to their fleet. The JCB S1930E will be used for inspecting the machines and for maintenance around the site.

Joao Esteves is the Project Manager at the Wolverhampton site and is very impressed with the service received from Gunn JCB's team;

“Ian Watson has provided an excellent service in advising the most suitable machines for the tasks. He has never put any pressure on us to make a decision on the machines or timings, giving us the opportunity to make the right decision in our own time. We felt that Gunn JCB was a partner and not just a supplier. We look to establish a mutually trusting relationship with our clients and it's good to find suppliers that treat us the same way we treat our clients.”

Once Scanmetals has achieved the maximum operational capacity, the next step will be to expand and increase the treatment capacity. The site has a huge expansion potential and the location is strategically placed to meet their requirements.



SWITCH TO MARKET LEADER FOR TIMBER BUSINESS

Lancashire based Derek Fox & Son (Timber) was established in 1965 and has a long tradition in the manufacture and supply of quality timber products for a wide range of uses. Supplying to builders, farmers, local authorities and environmental agencies, the majority of timber products are designed and produced in the firm's own workshops and sawmills.

In 2002, the company acquired a 3.5 acre facility in Chorley which gave them the additional room to hold larger stocks and the capacity to expand the business by diversifying into new markets.

Being a previous user of competitive telescopic handlers, the customer switched back to JCB this year and has bought two JCB 541-70 Loadall telehandlers to replace two machines at their Longridge site.

Both machines are Wastemaster versions of the Loadall - which offers the uprated load sensing hydraulics the company required for faster operation along with additional machine and operator features such as screen guards and high specification tyres.

Andrew and Garry Fox visited the JCB factory with Gunn JCB's Richard Hadfield, where they were able to tour the production line and see a demo of the machines;

“Prior to placing the order, the advice I received from Gunn JCB's Engineer, Steve Bennett, proved invaluable for us to get the spec right on the machines - he's very knowledgeable on all aspects.

Richard Hadfield was a pleasure to do business with and we were very happy with the deal he offered us on the two machines which were delivered on time, with great communication

throughout and the after-care has been spot on.

We look forward to working with Richard again in the near future.”



MV KELLY TOOLMASTERS



One of the UK's largest groundworks businesses, MV Kelly, has taken delivery of ten JCB 406 Toolmasters. A replacement for their fleet of 2CX Airmasters, the machines will be used on a wide range of housebuilding, road infrastructure and commercial civil engineering projects that the company is undertaking throughout the UK.

With its rear-mounted hydraulic hand-held tool circuit, the handy machine is a useful tool on site because of its ability to operate a wealth of attachments, including: hand-held breakers, submersible pumps, cut off saws, disc cutters and a host of additional tools. Of course, the machine is also a wheel loader capable of a variety of handling tasks.

The order follows the purchase of a JCB Loadall Telehandler earlier in the year which has been operating successfully.

Doug Curran is the Plant Manager and dealt with Glyn Male from Gunn JCB to agree the specification of the recent purchases; which are the first JCB's for a decade.

"Glyn has kept in touch with us over the years and we have hired in a number of JCB machines recently. The Loadall that we bought has been excellent and the Toolmasters are quite a unique product that suits our needs. The service from Gunn JCB has been very good; nothing is too much trouble for Glyn and I look forward to working with him in the future."

MV Kelly is a family business that offers a personal service and thanks to recent growth has just opened impressive new offices in Bromsgrove and has also picked up several contracts with the UK's major housebuilders. Headquartered in Birmingham the company is opening a network of offices, including premises in Northampton and Oxford, to support regional work.

PLANT HIRE UK

We're celebrating the end of another fantastic year with the biggest ever order from one of our customers. Haydock-based Plant Hire UK is buying 450 new JCB machines, 350 of which will be Loadall telescopic handlers.

The order has been placed as the company gears up for growth in the new year. It's particularly pertinent to receive such a large order for JCB Loadalls as this year marks 40 years of production of the iconic machine.

The opening of Plant Hire UK's brand new HQ in Haydock will complement its landmark deal which keeps its fleet exclusively JCB. Being one of the leading national plant hirers in the UK, the company was founded by Graham Jones and Finance Director Wayne Illidge.

Mr Jones said; "We are extremely confident about the future of the equipment hire business in the UK which is why we have placed our biggest order ever for JCB machines which includes: site dumpers, mini excavators and tandem rollers, as well as telehandlers. 2018 is just around the corner and we want to ensure we are well placed to react to the national market's needs next year and that includes having one of the youngest and most innovative machinery fleets around."



Pictured above (from left to right): George Bamford (JCB), Graham Jones (Managing Director at Plant Hire UK), Dan Thompstone (UK and Ireland Sales Director at JCB) and Paul Hartshorn (Managing Director at Gunn JCB)

BUSY SHOW SEASON

Our annual event calendar this summer was exceptionally busy and it was great to see and catch up with so many of our customers - new and old.

STAFFORDSHIRE SHOW

Our calendar kicked off with the annual Staffordshire Show which took place on the Staffordshire County Showground on 31st May and 1st June 2017. We displayed an impressive range of machines including: HTD5, 8014, 8025, 8026, 51R-1, 65R-1, 85Z-1, ITHT Dumper, S2032E electric scissor lift, JS131, 3CX Compact and a G41QS generator.

Our 3CX Compact was particularly well-received. At just 2.74m high and 1.95m wide, it is 35% smaller than a standard backhoe but is still nippy; travelling at 40km/h.

Next year, the JCB dancing diggers will be performing at the Staffordshire Show so we look forward to seeing you there!



WASTE '17 - THE WASTE AND SKIP TRADE EXHIBITION

Waste '17 took place on 8th June at Old Trafford Football Ground in Manchester, to give exhibitors and visitors from over 50 companies in the waste industry the chance to network, display their new machines and listen to various speakers at the show. We displayed our TLT 35D 4x4 and the new JCB Teleskid on our stand. Visitors to our stand were impressed to find out that the new JCB Teleskid can reach higher, further and deeper than any other skid steer on the market - lifting over 13 feet, reaching forward 8 feet and digging 3 feet below the ground.



RHUG COUNTRY FAIR

The Rhug Country Fair was held at the Rhug estate facility near Corwen on 8th and 9th July 2017. Well supported by lots of local businesses and people, we displayed the 8018, 8026 and 3CX Compact. We received a couple of demo machine requests for the 48Z-1 mini excavator, the JCB Hydradig and 3CX Compact which were undertaken shortly after the show.



ABERYSTWYTH AND CEREDIGION COUNTY SHOW

Hot on the heels of Waste '17, the Aberystwyth and Ceredigion County Show took place just two days later at Gelli Angharad, Capel Bangor, Aberystwyth on 10th June 2017. A range of events took place during the day including horse shows and poultry demonstrations which helped to increase footfall at the event. On display was a JCB 3CX Compact, 8018 and HTD5 and we're delighted to report that we came 2nd place in the best presented stand at the show.



Stuart Hilditch, Andy Jones, Adrian Turner, Nick Newman and Aled Thomas from Gunn JCB raised £200 at the Aberystwyth and Ceredigion County Show for Ceredigion Physiotherapy Services by charging £2 a go at the hook-a-duck competition and by selling JCB t-shirts.

THE ROYAL CHESHIRE COUNTY SHOW

The Royal Cheshire County Show was held on 20th and 21st June 2017 at Clay House Farm in Tabley. The Cheshire Show appeals to thousands of visitors every year with many attractions: birds of prey, show jumping, pony club games, celebrity chefs, a dog show, a variety of animals and of course, machinery. Our busy stand showcased the: 8018, 85Z-1, TLT 35D 4x4, G41QS and G27QS generators. We had lots of enquiries about our QS generators and visitors were especially impressed with their low noise level (as low as 62dBA) and the Deep Sea Electronics (DSE) 4510 control panel, in order to monitor the generator's performance.



ANGLESEY AGRICULTURAL SHOW

The two-day Anglesey Agricultural Show was held at the Anglesey Showground on 15th and 16th August this year. Our stand was in the usual place, right near the entrance and ice cream van where footfall was excellent!

It was a pleasure to welcome back Tony Colclough, a former salesmen from our Ruthin depot who retired in December 2016, to help us on the stand. A familiar face to many in the region, he welcomed visitors and shared his knowledge about the JCB machines on display which included: JS131LC tracked excavator, 110W Hydradig, x2 VMT 160-80 road roller, VMT 260-120 road roller, 85Z-1 midi excavator, HTD5 Dumpster, JCB 1 ton high tip, JCB 6 ton swivel tip, 3CX Compact, 3CX Sitemaster, 8008 micro excavator, 51R-1 midi

excavator, 531-70 telescopic handler, BCRY19 generator, the new S2632E electric scissor lift and new 18Z-1 mini excavator. The latter generated significant interest, particularly the 180° service door which offers excellent access. Our new S2632E electric scissor lift which flew the Welsh flag could be seen from afar with a maximum platform height of 8.1 metres and attracted attention, with many people enquiring about the current offer on JCB Access platforms.



A bird's eye view from the top of our S2632E electric scissor lift.

ALL FOR A GOOD CAUSE

We're committed to putting something back into the community so every year, teams from Gunn JCB raise money in a variety of ways for charity.

JCB MUD RUN 2017

Gunn JCB entered a magnificent 11 teams into the 6th JCB Mud Run this year which took place on Saturday 1st July. The annual event is held in undulating countryside near JCB's World Headquarters in Rocester which is the perfect terrain for the 8km course. With more than 35 obstacles including water pits, mud slides and monkey bars, a gigantic one million litres of water is used to ensure the course is extra muddy and super slippery. This year, a whopping 3,000 people participated and raised an outstanding total of £70,042 for the NSPCC which does valuable work with children nationwide.

Andy Groves' team from our West Bromwich depot, the Hot Shots, came a hugely respectable 19th out of 270 teams whilst Paul and Mike's team from Altrincham depot were just three places behind coming in 22nd! **We're looking forward to the JCB Mud Run 2018! Who's going to join us?**



LIGHTHOUSE CLUB CHRISTMAS BALL

The Lighthouse Club North West held their annual Lighthouse Club Christmas Ball at the Hilton Hotel in Manchester on Saturday 25th November 2017. Gunn JCB was delighted to sponsor the event which helps the club to raise money for construction workers and their families who have had long-term illnesses or been injured and need emotional and financial support.

We supplied ladies gifts on the night and a range of raffle prizes and charity auction events which helped to raise further significant funds. This included: a VIP four-ball golf experience at the new, exclusive JCB Golf and Country Club, a VIP JCB factory tour at JCB World Headquarters and a Jonjo O'Neill stable prize.

We would like to thank our suppliers who also donated prizes to the Lighthouse Club Christmas Ball. The night was a huge success and altogether the Lighthouse Club North West managed to raise several thousands of pounds.



ALWAYS READY TO GO THE EXTRA MILE

Gunn JCB works hard to ensure its customer support is the best available and Rob Heatley, one of our valued field service engineers, evidenced this approach on a recent trip to the Falkland Islands.

A number of Interserve Ministry of Defence (MOD) machines based on the island needed servicing and maintenance, so Rob flew out first thing on a Monday morning, transiting through Cape Verde and arriving in the evening, after a total of 18 hours and 10 minutes flying time. The next day, Rob carried out maintenance and repairs to the MOD's 3 x JS220s, its 4CX and 437 Loading Shovel and then completed the installation of a JCB JS370 tracked excavator before doing the reverse journey on the Tuesday evening, landing back in Blighty after another 19 hours and 20 minutes flying time.

The trip, which took place on Monday 25th to Wednesday 27th September this year, was a complete success although Rob was certainly ready for his bed when he got home!



GUNN JCB JCB

More POWER for your POUND!

Genuine JCB Powermaster batteries at **'BEAT THE FREEZE'** prices throughout the Winter!

669 battery
(fits most Loadalls and many other JCB machines)
12v, CCA-5AE 500 amps, AH-20hr Rate 150 amps
ONLY £95
(Excluding VAT)

642 battery
(This universal battery has many applications due to having central positioned lugs, plus plenty of power)
12v, CCA-5AE 1000 amps, AH-20hr Rate 120 amps
ONLY £95
(Excluding VAT)

Check out our prices on the full range of JCB Powermaster batteries for Plant and Agricultural machinery. Contact the Parts departments at any of our depots.

www.gunn-jcb.com



Key Features

- CCA (Cold Cranking Amps) - high start-up power as required for the coldest environments
- Ah (Ampere Hour) capacity - excellent storage of energy to supply multiple quiescent electrical drains

Terms and conditions apply. Offer ends 28th February 2018

END OF YEAR OFFERS

Last chance to snap up our end of year deals before they expire on 31st December 2017! For more information, please call your local Gunn JCB sales representative or visit www.gunn-jcb.co.uk/offers. UK business users only. Terms apply.



JCB FINANCE

90 DAYS PAYMENT PAUSE

AVAILABLE ON HIRE PURCHASE ON JCB ACCESS RANGE

Selected models. UK Business users only. Terms apply.



JCB FINANCE

0% INTEREST HP OVER 3 YEARS ON JCB JCX COMPACT

Selected models. UK Business users only. Terms apply.



JCB FINANCE

0% INTEREST HIRE PURCHASE OVER 3 YEARS ON JCB QS GENERATORS

Selected models. UK Business users only. Terms apply.



JCB FINANCE

0% INTEREST HP OVER 3 YEARS ON JCB COMPACT LOADERS

Selected models. UK Business users only. Terms apply.



Spend **£200** GET **10% OFF**

Spend **£400** GET **15% OFF**

Spend **£600** GET **20% OFF**

Mix & Match on Genuine JCB Lubricants.

USED MACHINES



2012 - JCB TLT 35D
Refurbished TLT 35D, partial cabin, forks and side-shift. 4,175 hours of use. **£28,555 ex VAT**



2013 - JCB 8025 ZTS
1,994 hours of use. **£16,000 ex VAT**



2011 - JCB 456 Wastemaster
Wastemaster high lift arms, tyres 90% good, Euro quick hitch. 12,145 hours of use. **£45,000 ex VAT**



2015 - JCB 550-80 Wastemaster
Very tidy Wastemaster spec machine. 3,418 hours of use. **£54,950 ex VAT**



2014 - JCB 437 ZX
Hydraulic Euro/Volvo hitch, a/c, reverse camera. 5,666 hours of use. **POA**



2014 - JCB JS130 LC
Hammer pipework, D lock hitch. 5,782 hours of use. **£36,000 ex VAT**

For more information, call **Morgan Aherne** on **07740 826189** or email morgan.aherne@gunn-jcb.co.uk

Our NEW 24/7, emergency, out-of-hours call out service number is: 0800 004 2008 (subject to a call out charge)

our depots

ALTRINCHAM

Atlantic Street, Altrincham,
Cheshire. WA14 5DN
Tel: 0161 941 2631
Fax: 0161 942 3399

HEREFORD

Twyford Road, Rotherwas,
Herefordshire. HR2 6JR
Tel: 01432 269304
Fax: 01432 273725

ISLE OF MAN

Unit 34, Spring Valley Trading Estate,
Braddan, Douglas. IM2 2QS
Tel: 01624 664866
Fax: 01624 664888

MARCHINGTON

Unit 34, Marchington Industrial Estate,
Stubby Lane, Uttoxeter. ST14 8LP
Tel: 01283 734198

PRESTON

Shay Lane, Preston,
Lancashire. PR3 3BT
Tel: 01772 782051
Fax: 01772 784022

RUTHIN

Celtic Works, Ruthin,
Denbighshire. LL15 1LY
Tel: 01824 702686
Fax: 01824 702406

SHREWSBURY

5B, March Way,
Battlefield Enterprise Park,
Shrewsbury, Shropshire. SY1 3JE
Tel: 01743 444695
Fax: 01743 440943

STOKE-ON-TRENT

Victoria Road, Stoke-on-Trent,
Staffordshire. ST4 2HY
Tel: 01782 744943
Fax: 01782 744713

WEST MIDLANDS

Halfords Lane, Smethwick,
West Midlands. B66 1EL
Tel: 0121 500 1720
Fax: 0121 500 1721

Christmas Closure

Our Gunn JCB depots will be closed
on the following dates:

Saturday 23rd December 2017
Monday 25th December 2017
Tuesday 26th December 2017
Saturday 30th December 2017
Monday 1st January 2018

As usual, emergency cover for service and parts
breakdowns will be arranged on a local basis.

For emergencies,
call 0800 0042 008
(subject to a call out charge)

www.gunn-jcb.com



MERRY CHRISTMAS & HAPPY NEW YEAR!

from all of us at

GUNN JCB

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For enquiries regarding any of our products featured in this publication, please email enquiries@gunn-jcb.co.uk



Find the very latest information on the JCB product range at: www.gunn-jcb.com

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